

Table D
2003 Utah Market Share Report
FARMOWNERS MULTIPLE PERIL

Rank	Company Name	Percent of Market	Direct Premiums Earned
1	Farm Bureau Mut Ins Co	40.58%	\$2,643,481
2	State Farm Fire And Cas Co	17.37%	\$1,131,585
3	National Farmers Union Prop & Cas	14.19%	\$924,481
4	Nationwide Mut Ins Co	9.53%	\$620,739
5	Colorado Cas Ins Co	6.21%	\$404,464
6	Unigard Ins Co	2.79%	\$181,719
7	OneBeacon Ins Co	2.00%	\$130,302
8	Charter Oak Fire Ins Co	1.46%	\$94,788
9	Travelers Ind Co	1.08%	\$70,665
10	Firemans Fund Ins Co	1.06%	\$68,775
11	Indemnity Ins Co Of North Amer	0.85%	\$55,220
12	Markel Ins Co	0.68%	\$44,059
13	Travelers Ind Co Of CT	0.37%	\$24,034
14	American Reliable Ins Co	0.35%	\$23,089
15	General Star Natl Ins Co	0.35%	\$22,841
16	Travelers Ind Co Of Amer	0.32%	\$20,812
17	American States Ins Co	0.23%	\$15,260
18	American Ins Co	0.21%	\$13,733
19	American Bankers Ins Co Of FL	0.12%	\$8,012
20	Great American Assur Co	0.10%	\$6,588
TOTAL FOR TOP 20 RANKED INSURERS		99.86%	\$6,504,647
TOTAL FOR ALL 26 INSURERS WRITING THIS LINE		100.00%	\$6,513,531